



SCHEDULE “A” Option “B” (Incentive Plan for Company Agents)

INDEPENDENT CONTRACTOR AGREEMENT FEE SCHEDULE

Plan Option:	Option “B”
Startup Fee:	\$129.00 (WAIVED)
Annual Admin Fee: Due Feb 1st	\$129.00 (WAIVED)
Agent / Agency Split	80% / 20%
Monthly Management Dues:	Option B - \$0.00
Transaction Fee:	Option B - Paid by Agency
Rental Transaction Fee (\$50 Min):	80% of Commission to Agent
Referral Transaction Fee:	80% of Commission to Agent
BPO Fee:	80% of Commission to Agent
Non-Refundable Retainer Fee:	80% of Commission to Agent
Any Commercial Sale or Rental:	80% of Commission to Agent
E&O Annual Deductible Elimination Fee:	\$200.00 – Charged to 1st Closed Transaction of the Calendar Year

An additional E&O / Risk Reduction Fee equal to 1/10 of 1% or .001 of sales / lease price will be added to any and all commercial transactions sides:

Clents First Realty, LLC does not allow business opportunity transactions.

Be sure to take the above fees into consideration when negotiating commission charges to your customers.

BENEFITS OF EXECUTIVE AGENCY

- Free Faxes, Copies and Forms
- Executive Training and Support

- NO Transaction, Franchised, E & O or Monthly Management Fees
- Individual Broker / Manager Support, Training and Guidance
- Full Time Operator ... 24/7 Executive Answering Service
- Paid Marketing Tools, Materials, and Services (includes agent website after 3 closed transactions)
- Computer Work Stations
- 24 / 7 Office Access
- In-House Training With One on One Assistance
- Agency Transaction Coordination and Tracking
- Free Agent Virtual Office
- Agent Paid From Escrow on Completed Transactions
- \$3,000.00 Incentive Savings Plan

QUALIFICATIONS FOR \$3000.00 INCENTIVE PLAN

Be on our 80/20 'Company Agent Incentive Plan'

Close 8 Sales or 1.5 Million in Sales Volume each Anniversary Year

Refer one (1) agent each Anniversary Year that joins Clients First Realty, LLC

This agreement, including Schedules A and Company's Policies and Procedures Manual, constitutes the addendum agreement between the parties hereto with relation to the subject matter hereof, and supersedes any previous agreement or understanding, whether verbal or otherwise, with relation hereto. (1) This agreement, including Schedules A and Company's Policies and Procedures Manual, may be amended, changed, revised, or altered by Company at any time, with notice provided, in writing, to Independent Contractor no later than five (5) days prior to said amendment. This provision shall supersede any other provisions of this agreement other than an open escrow covered by a proceeding agreement to include Schedules A and the Company's Policies and Procedures Manual. (2) This agreement, including Schedules A and Company's Policies and Procedures Manual, may not be amended, changed, revised, or altered by Independent Contractor for any reason without an instrument in writing signed by all of the parties hereto.

Personal property or discounted sales do not count toward any transaction bonus or benefit described or offered in this commission schedule.

The parties hereby execute this agreement on the day and year indicated below. The parties acknowledge this to be Schedule "A" (Option B), an addendum of the Independent Contractor Agreement.



William M Slaughter P.C.
Designated Broker
Clients First Realty, LLC

Date

(New Agent)
Independent Contractor

Date